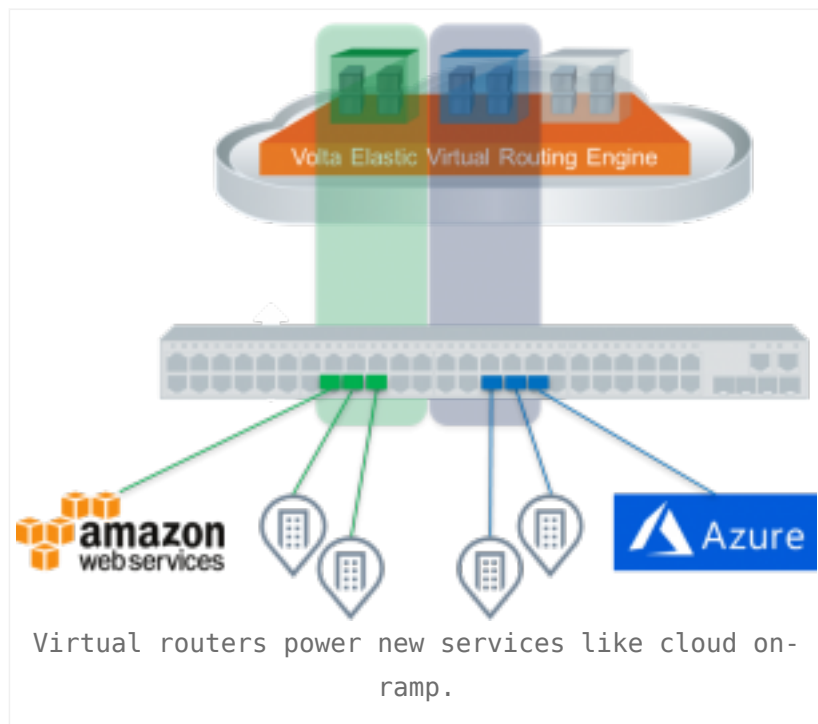


Cloud On Ramp

Surveys show that organizations are employing at least six clouds, on average. Multiple cloud adoption is now common as a hedge against vendor lock-in. In addition, the typical organization uses an average of 13 SaaS applications. Some of these services will be mission critical while others may not. Thus, the customer may need different types of service for their different services.



For the *service provider*, there are a large number of customers requiring connections to the same cloud and SaaS providers from a number of locations. Providing and managing shared connections to clouds is a revenue opportunity for service providers. As a standalone service or value add to other services like VPNs. Volta's ability to support many virtual routers on low cost, high-performance switches allows service providers to contain the cost of building out for these services. Using Volta technology, the service provider has the capability to provide a different virtual router for every customer, service or application. Volta's service library features help keep the operating cost low while enabling differentiation of service offerings.